



# MUDIT GANGAL

TRAINING & COACHING | EX-BANKER



## PROFESSIONAL SUMMARY

Seasoned career-banker with over 30 years of multi-faceted global experience with a large multinational bank in Wealth Management, Strategy & Business Development and Governance, Risk & Compliance (GRC).

## CONTACT

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Mudit's diverse experience spans across the full spectrum of banking - retail, corporate and institutional. With extensive experience in successfully running wealth management businesses, he has consistently provided steady business leadership through different market cycles. He has also overseen enterprise-wide operational & compliance risk management, in addition to adeptly handling interactions with banking regulators & industry bodies in various jurisdictions.

During his career, Mudit has delivered a large number of training programmes in several countries across Asia, Middle East, Africa and UK & Europe, covering hundreds of attendees at all seniority levels, ranging from new joiners, to middle management as well as senior management/ department heads.

Following his successful corporate career, during which he lived and worked in seven countries across three continents, Mudit has now co-founded an institution dedicated to conducting trainings in finance, banking, wealth-management and executive coaching. Through these programmes, he aims to share distilled insights from his extensive business and corporate experiences, focusing on enhancing performance, while fostering a positive work environment.

Some of his areas of interest and themes of his trainings include:

### Banking organisations

- Operational risk management
- Compliance & regulatory risk management
- Governance and cross-border oversight
- Wealth Management: Developing Tailored Sales solutions to meet customers' objectives

### Customer-facing organisations

- Sales leadership and business development
- End-to-end customer experience enrichment
- Process mapping & reengineering, with emphasis on increasing digital proficiency

### Other trainings

- 'Managing your Money - Successfully'
- 'Succeeding in your professional journey'

Mudit holds an honours graduate degree in Economics and an MBA from University of Delhi. He also holds various professional certifications, including:

- Accredited & Certified Trainer: HRD Corp, Malaysia ([Trainer ID: 42992](#))
- Member: Asian Institute of Chartered Bankers (AICB) & International Compliance Association (ICA)
- Investment Management Certificate-1: Society of Investment Professionals, UK
- AML Risk Management Program: Wealth Management Institute, NTU, Singapore
- Teaching of English as a Foreign Language: The TEFL.org, UK
- Qualified Trainer - Sales Leadership Programmes: Smith Barney Institute Hartford, Connecticut - conducted numerous training sessions in many countries, covering:
  - 'Advanced Selling Skills': Coaching program for senior Wealth Management professionals
  - 'Customer Focused Investment Sales': Training program for mid-level WM professionals