

TRAINER PROFILE: ARVINDRAN SANDRASAGRAN (ARVIND)

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Overview

Arvindran Sandrasagran, known as Arvind, is an accomplished professional trainer with over 15 years of experience in industrial sales, leadership, and training across diverse sectors, including RFID, IT, Manufacturing, and Renewable Energy. Renowned for his dynamic training style, Arvind combines practical industry insights with proven methodologies to deliver high-impact, results-oriented training programs. His passion for empowering individuals and teams stems from a lifelong dedication to personal and professional growth, cultivated from an early age in Bukit Mertajam, Penang.

Educational Background

Arvind holds a Diploma and Degree in Mechanical Engineering from Universiti Tenaga Nasional, Bangi Campus. His academic foundation in engineering, paired with extensive real-world experience, equips him to deliver technical and soft-skills training with clarity and precision.

Professional Journey

Arvind's career began in direct sales with APPCO Group Asia in 2008, where he quickly rose from Sales Executive to Branch Manager. Leading one of Southeast Asia's top-performing offices among 40 regional branches, he honed his expertise in strategic sales, team leadership, and face-to-face communication. His ability to inspire and manage high-performing teams became a cornerstone of his training philosophy.

In 2015, Arvind transitioned to the engineering sector, joining Electric Library Malaysia Sdn Bhd as a Sales Product Specialist. By 2017, he was promoted to Sales Manager, overseeing a team of 10 sales representatives. His leadership drove exceptional results through strategic client relationship management and innovative sales techniques.

In 2018, Arvind co-founded Emerald-Tech Engineering Sdn Bhd, a dynamic startup in the construction industry. As Sales Manager in 2019, he played a pivotal role in scaling the company's growth, leveraging his expertise in sales strategy and team development.

Why Choose Arvind as Your Trainer?

- **Proven Track Record:** Over 15 years of leadership and sales success across multiple industries.
- **Practical Insights:** Real-world experience that resonates with professionals at all levels.
- **Engaging Delivery:** High-energy, interactive sessions that inspire and motivate.
- **Customized Solutions:** Tailored training programs to meet specific organizational needs.

Training Expertise

Arvind's extensive industry experience informs his training programs, which are designed to bridge the gap between theory and practice. His areas of expertise include:

1. **Effective Way Asset Disposal.**
2. **Holistic Asset Management**
3. **Effective Leadership skills.**
4. **Excellence Sales Management.**
5. **Effective Professional Networking.**
6. **Workplace communication.**
7. **Presentation skills training.**
8. **Emotional Intelligence in Customer Handling.**
9. **Effective Method on Equipment Decommissioning.**
10. **Effective Communication skills.**
11. **Physical communication skills.**
12. **10 Principles to focus on Start-up.**
13. **Supervisory Development Program**
14. **Preparing Middle Managers to lead the future**
15. **Communication and Dynamic Team Collaboration**